



venturn Training Programmes

PROGRAMMES	Venturn Young Professionals (VYP) Programme	Venturn Propeller Programme	Venturn Data Science (VDS) Programme	Data Science in the Boardroom	Senior Management Programme	Terminal Excellence Simulation
FOR WHOM	Recent University graduates 0-1/2 Years' Experience	Mid-Senior level maritime professionals 5-10 Years' Experience	Professionals in the maritime industry looking to be active with data. Typically, they work in business information/analysis, finance, marketing, business development etc.	C/Board Level	Senior Manager/Director Level	Maritime/Terminal Professionals (All levels) with keen interest in terminal operations.
DURATION	18 Months	12 Months	6 Months - 19 Days / 11 Modules	1.5 Days	2-8 Weeks	2 Days
CONTENT	<ul style="list-style-type: none"> 🔊 Project Management 🔊 Process Management 🔊 Personal Development 🔊 Innovation & Inspiration 🔊 Terminal Excellence 	<ul style="list-style-type: none"> 🔊 Self-Reflection 🔊 Personal Leadership 🔊 Communication 🔊 Negotiating Skills 🔊 Sales, Marketing 🔊 Finance 🔊 Shipping Business 🔊 Data Science 	<ul style="list-style-type: none"> 🔊 Introduction to Data Science 🔊 Methods, models & tools 🔊 Machine learning – Classification/Clustering algorithms 🔊 Optimisation – Linear & integer programming 🔊 Simulation 🔊 Introduction to R-programming 	<ul style="list-style-type: none"> 🔊 Inspiration sessions form industry & knowledge leaders 🔊 Data Science Theory & Practice 🔊 Academic perspective 	Programme is based on client requests/objectives Subjects can include: <ul style="list-style-type: none"> 🔊 Stakeholder Management 🔊 Personal Development 🔊 Port Operations 🔊 Terminal placement/best practice sharing 	A business simulation game where teams take over the full management of a terminal and rise to the challenge to transform their terminal into a true and sustainable success. In a short time, participants learn how a terminal functions & how to financially get the best out of the terminal.
END PROFILE	Fully Fledged Young Maritime professional capable of: running mid-sized projects and managing small teams.	Re-energised Mid-Senior professional and creates a motivated contributor and 'propeller' for the organisation.	Trained Data Science Consultant who can create knowledge and insight out of (un)structured data.	On completion, they will know everything a board member is expected to know about the impact of data and its possibilities for organisations.	<ul style="list-style-type: none"> 🔊 Based on client requests/objectives such as a thorough understanding of a role and its responsibilities. 	On completion, each player has a thorough understanding of terminal operations & understands the relation between events/actions and the overall terminal performance.
MONTHLY FEE	€ 670 per month p.p.	€950 per month p.p.	€1600 per month p.p. + €2,950.00	€2950 p.p.	Based on the programme	From €625 p.p.
GROUP SIZE	Minimum of 5	Minimum of 8	Minimum of 8	Minimum of 2	Minimum of 1	8-20

Venturn's Bespoke Programmes

Bespoke programmes tailored to our clients' needs and requirements

We create innovative training **products**, **programmes** and **solutions** to improve the performance of industry professionals. We regularly design training programmes for maritime companies based in the Benelux countries and we also deliver training on a fly in-fly out basis to companies in UAE, Oman, Saudi Arabia, Nigeria, Mozambique and Madagascar amongst others. Top trainings that we have delivered to more than 5,000 participants worldwide include:

- People Management & Leadership Training
- Senior/Management Programmes for professionals in General Cargo Terminal Management and ISPS
- Our Unique Terminal Excellence Simulation Game
- Business Simulation Training
- On-the-Job Coaching for Port, Terminals, Shipping Lines, Maritime and Logistics Companies

Our training courses are delivered by our team of dynamic and engaging top industry trainers and profession

WHERE WE ARE ACTIVE

